

# So here are the quick headlines:

- You could make thousands of dollars in a period of about two weeks.
- Perfect for Individuals, Families, Church Groups, College Students
- Also, Sport Teams, School Clubs, Service Groups or Associations
- There is no up-front money needed...honestly.
- You provide the manpower.

Our goal is to contract with individuals, non-profit or service groups, as well as church and school organizations to operate a seasonal fireworks sale.

If you have any questions or a need for further information, please feel free to contact us.

Don't let this fun and profitable fund-raiser pass you by.

## Why sell fireworks?

Selling fireworks lets you or your organization put your fundraising efforts to best use. Instead of five to ten annual projects or a full time summer job, Red Hot Fireworks can maximize your earnings by selling fireworks once a year.

## Are fireworks legal in my state?

Yes, we have taken time to research what is legal for Arizona. The products we sell are called "Consumer Fireworks". We offer for sale a wide variety of, novelties, smoke items, sparklers, and fountains. By state law we do **not** sell, firecrackers, rockets, or aerial items in Arizona. In certain circumstances local ordinances may prohibit the sale and/or use of firework devices. Red Hot researches all local ordinances and works with local officials to ensure all locations meet or exceed all requirements necessary to operate a location.

#### How will I know what is needed to operate effectively?

Red Hot Fireworks will provide you or your group with an extensive training orientation to help you run your location effectively! Red Hot provides the location, tent or store, all permits and licenses, operating supplies, and carefully selects a good product mix based on our experience in the area.

#### How much can I make?

Profits are determined by volume. While we cannot guarantee a specific amount that you will make, our lowest volume locations should earn a minimum gross profit of \$ 2,500. Medium to large volume locations will earn you considerably more than that amount.

#### How much time is involved?

The average sales season lasts about two weeks. Your group will need to provide staffing to cover our suggested retail business hours of approximately 9AM to 9PM daily for that timeframe.

#### Where will we sell?

We work with retailers, property managers, and property owners to secure the best spot available. Locations are filled on a first come basis.



# **Our Programs**

We develop our programs to provide you with the best full coverage program possible. We want you to be able to run your location without worry about out of pocket money.

- 1. Selling period for tents are approximately: starting date of 6-23 through 7-5 and 12-22 through 1-1. In store locations may have a longer sales period.
- 2. You will be allowed to load up at night and return each morning.
- 3. RHF will provide;
  - a. Location
  - b. Tent
  - c. Tables
  - d. Lights
  - e. Signage, decorations, and price cards
  - f. Product
  - g. Fire extinguisher(s) as required
  - h. Credit card device
  - i. Training and support
  - j. Required permits or licenses
- 4. Customer will provide;
  - a. All needed manpower
  - b. Attend Orientation
  - c. \$100 insurance co-pay billed to account and paid after the sale
  - d. Have store open a minimum of 12 hours daily, example 9AM 9PM
  - e. Startup money / change
  - f. Miscellaneous supplies such as markers, tape, tape gun, pens, etc.
  - g. Security for product and funds
  - h. May need generator if on-site electric is not available



## Sign up now!

Thank you for your interest in Red Hot Fireworks Fundraiser program. The following information will give you information about our company and this program.

We will happily meet you in person to go over our Fundraiser Program in detail. To make the process very simple here is a detailed list that will help make this happen.

- 1. Click here to download the Red Hot Facts materials to review.
- 2. Write down any questions you may have along the way. We will be more than happy to answer them at our meeting.
- 3. Fill out the credit application (.pdf) or credit application (.doc). Red Hot Fireworks requires a credit check; due to the amount of trust associated with this agreement. We lease the location, insure it, and stock it with a large order of fireworks with no money down from you. We must know you are a responsible person with an adequate history of repayment.
- 4. Fax: (815-550-9163) OR mail to: (PO Box 820 Wittmann, AZ 85361) Remember, we fill locations based on the order of credit approvals. If you want your choice, get this in ASAP.
- 5. Fill out the Guaranty Form (Click here for form) if you want the fundraiser to be under your church or organization name...and not just your own name. This protects you, Red Hot Fireworks, and the church or organization.
- 6. Use this Group Handout to present to your church or group.
- 7. We will put your location on hold once we approve your credit application.
- 8. Our office must approve you/your group before we meet and complete the contract. The credit application and guarantee form must be completed by the person who will sign the contract. Please call if you have questions.
- 9. Once approved, we will schedule a meet in order to explain and complete the contract.

Note: We will put the location on hold for 5 days once we approve your credit application. Until a contract is signed the location remains open.

If we don't hear back from you after the five days, the designated location is "up for grabs" to all other approved applicants interested.

Remember the sooner you are approved the faster we can assure your "choice" location.

## First come, first serve...so don't delay!



April 2, 2015

To Whom It May Concern,

I would like to personally recommend Red Hot Fireworks for your fundraising needs. My husband & I worked closely with them when we had our tent.

They did an outstanding job guiding & helping us through the process of training & setting up our tent. During fireworks season, they were always available to answer questions & help us with any problems we had. I have never seen such unbelievable customer service as we received from them! They are amazing! They were always there & worked through all the logistics that were needed to make our tent successful.

At first being a pastor, I was a little apprehensive about having a fireworks fundraiser. I'm not a big fireworks fan myself, but then I understood the potential for funds that could be raised for our ministry & what we could do with all that money. For ten days we worked & got volunteers to help. With the volunteers help, we were able to fund our programs throughout the year. We're not just talking about a couple bucks through a bake sale; it was thousands of dollars we made! It was awesome!

Not only did we make a lot of money for our church, but we also were able to advertise our church in the community & have flyers & information about us at the tent. It was very well received. Think about what people said... "A church selling fireworks? They must not be too stuffy & boring, I think I'll check them out some Sunday." It also gave our congregation a chance to serve together & get out of the doors of the church & meet people in our community where we reside.

I would highly recommend Red Hot Fireworks as a great way to fund an existing ministry or simply add needed money to your general fund. Try it for one season, you'll be back!

Feel free to contact me with any questions you might have in regard to them.

Thank you,

Rev. Sheri Olson

Associate Pastor

HighPoint Church

Rogers, MN.



# **RED HOT FIREWORKS CREDIT APPLICATION**

| Full Name                                      | SS#  |                         |
|--|--|-------------------------|
| Address, City, State, Zip                      |  |                         |
| E-mail   | Date of Birth  |                         |
| Home Phone                                     | Cell   |                         |
| Drivers License #                              |  |                         |
| How Long at Present Address?                   | Own or Rent?   | _                       |
| Previous Address                               |  |                         |
| Employer                                       | Occupation   |                         |
| Employer Address                               |  |                         |
| How long with current employer?                | Previous Employer  | _                       |
| Spouse's Name                                  | SS#  |                         |
| If applicant is affiliated with group, Name of | Group  |                         |
| Group Address                                  |  |                         |
| Sales Tax #                                    | State  |                         |
| operation of a sales location for Red Hot Fire | nd given for the purpose of checking my credit so I ca<br>eworks, LLC. I authorize a credit check for this purpose<br>est on this as well as any other costs incurred should i | e. If I have an overdue |
| Applicant's Signature                          | Date   | -                       |
| FAX COMPLETED APPLICATION TO 815-550-          | 9163 or send to karen@redhotfireworks.com  |                         |
| Do not write below this line                   |  |                         |
| ApprovedDenied on                              | by   |                         |



# **RED HOT FIREWORKS GUARANTY**

Each of us signed below request that you extend credit to and do business with:

Hereafter called The Company, and to induce you to do so, and in consideration thereof, and benefits to accrue to each of us therefore, each of us jointly and severally and unconditionally guarantees to you that The Company will fully and properly and faithfully perform, pay, and discharge all of its present and future obligations to you; and agrees, without your first having to proceed against The Company to pay on demand all sums due to you from The Company and all losses, costs, attorney's fees and/or expenses which may be suffered by you by reason of The Company's default. This guaranty is an unconditional guaranty of payment.

No termination hereof shall be effected by the death or any or all of us. No termination shall be effected except by notice sent to you via registered mail naming a termination date effective not less than five (5) days after the receipt of such notice by you; or effective as to any of us who has not given such notice; or affect any transaction effected prior to the effective date of termination.

Each of us waives notice of acceptance hereof and of presentation, demand, protest, and notice of non-payment of protest as any note or obligation signed, accepted, endorsed or assigned to you by The Company, and all exceptions and homestead laws and any other demands and notices required by law, and we waive all set-offs and counterclaims. You may at any time and from time to time, without our consent, without notice to us and without affecting or impairing the obligations of The Company, accept partial payment of such obligations, and settle, release, or compromise such claims.

The guaranty shall bind our respective heirs, administrators, personal representatives, successors and assigns, and shall inure to your successors and assigns. All of your rights are cumulative and not alternative.

Executed this \_\_\_\_\_day of \_\_\_\_\_, 2\_\_\_\_.

INDIVIDUAL GUARANTORS: sign & print name below

| Sign    | Print |     |
|---------|-------|-----|
| Address | _City | _ST |

Zip \_\_\_\_\_\_ Phone \_\_\_\_\_\_ Cell \_\_\_\_\_

E-mail \_\_\_\_\_\_

I accept the above signature/signatures in good faith from the Individual Guarantors as a representative of Red Hot Fireworks

Signature of RHF Representative\_\_\_\_\_\_ Date \_\_\_\_\_\_ Date \_\_\_\_\_\_